

Managed Security



Security as a Service

SAIMOS® Managed Security is a combination of SAIMOS® WatchBox and SAIMOS® Control Center.

It focuses on private homeowners who can register online at a security center and book various services.

Registration and payment are made online by SAIMOS® WatchBox customers.

Alarm centers offer SAIMOS® WatchBox customers the following services:

- Triggering of a voice message via installed loudspeaker to scare away burglars
- Dispatching a guard to the property

Revenue Stream for Security Companies by offering new services for a lucrative customer segment

Potential savings by using SAIMOS® Control Center.

Please contact us for further details: contact@saimos.eu ■ www.saimos.eu



Key features

Target Customers	<ul style="list-style-type: none"> ■ Private homes (houses, villas, second homes) ■ Weekend homes, holiday homes ■ Farms ■ Construction sites ■ Storage Areas ■ Open Air events ■ etc.
Increase in Efficiency	<ul style="list-style-type: none"> ■ No direct contact to customers – everything is done online <ul style="list-style-type: none"> • Registration • Payment ■ Route Optimization ■ Optimization of alarm management and handling ■ Automated reporting
Potential Sales Volume	<ul style="list-style-type: none"> ■ Revenue from: <ul style="list-style-type: none"> • Selling SAIMOS® WatchBox • Installing & Configuring SAIMOS® WatchBox ■ Monthly revenues for different service levels

Service Levels

Bronze (at no charge)	Customer receives alarm with a short video on his mobile app
Silver (for a fee)	Customer can trigger a voice message from his mobile app
Gold (for a fee)	24/7 – security center receives a short video, evaluates it and triggers a voice message
Platin (for a fee)	24/7 – a guard will be dispatched to the property additionally
Black (for a fee)	24/7 – additional services can be obtained